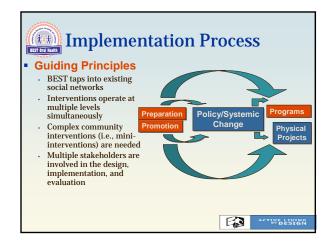




- Understand community and policy
  - · Steps involved in the creation of this sustainable model
  - Collaborative strategies for change
- Understand program and clinical elements
  - Mastering complex communications to build partnerships and a systematic delivery system
  - Opportunities for replication
- Understand performance challenges, data and results
  - Preschool oral health-related quality of life.









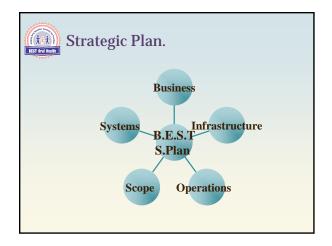




# Necessary Ingredients for Sustainability

- Environmental Assessment
  - · There must be need
  - · Those who need must utilize the service
  - The remuneration mechanism must be able to neutralize the cost
- Strategic Plan
  - · Business planning
  - Scope of service
  - InfrastructureOperations
  - Systems







#### **Business Plan**

- Environmental assessment
- Roadmap for success
- Long and short term productivity goals
- Educating and motivating all clinical providers
- · Established protocols for service visits
- Conscious decision based on assessment of what and how much care can be subsidized



#### **Scope of Service**

- Based upon need and the environmental assessment
- The scope of service for the program should be predetermined
- · Circle of care must be completed
- Treatment plans completed



#### Infrastructure

- · Before the first visit all infrastructure must be in place
- Support staff including schedulers, trainers, coordinators, billing and reconciliation staff
- Clinical teams that are trained and oriented
- Equipment and supplies to meet the plan



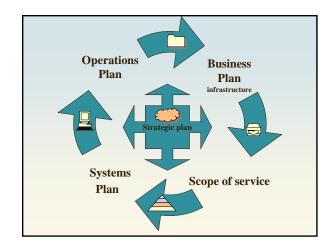
#### **Operational Systems**

- Schedules
- Calendar
- · Policies and procedures for all aspects
- Referral process
- MOUs, contracts, agreements
- · Human resources
- · Recruitment and retention process



#### **Systems**

- Dental records
- · Consents and histories
- · Practice management system
- · Scheduling system
- Billing system
- Prior approval process
- **Reconciliation system**
- · Payment system



## **Types of Partners**

- Administrative Partners

  - Partners for a Healthier Community The Massachusetts Department of Public Health's Office of Oral Health

  - Early Childhood Education Centers Family Based Care Network
- Academic Partners
  - Boston University Goldman School of Dental Medicine
  - Tufts University School of Dental Medicine Community Dental Program Springfield College School of Social Work









Private Partners

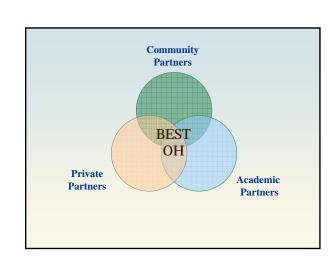
of Health

Oral Health Impact Project Private Dentists Community Partners · Western Mass Hospital

Springfield Technical Community College School

Holyoke Health Center Caring Health Center

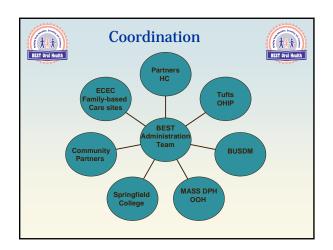




### Keys to a Successful **Clinical Collaboration**

- Each partner in the collaborative has a defined role/scope of
- All partners in the collaborative must have a defined business plan for sustainability
- All partners are expected to fulfill their responsibilities within
- Communication is the essence of success
- The two primary clinical partners who provide clinical services control scheduling together
- Ongoing quality assurance/process and program evaluation is evident and shared





#### What Makes it Work?

- Good communication
- Well-defined roles
- Sharing of resources
- Playing to each other's strengths
- A complete environmental assessment
- Proper infrastructure to support the service
- A good service and business plan based upon sound systems and operations



# **Clinical Model** Patient Information Consents **Medical Histories Open Wide Training**

#### **Clinical Flow**

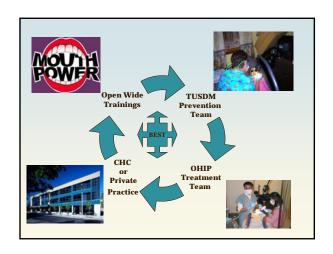
- Open Wide training-dental health curriculum for non-dental health professionals at centers.Preand post-testing related to dental IQ in prep for
- Consents distributed and collected by BEST team
- Patient demographics and information collected by TUSDM team. MassHealth and Ins. Info.
- Patient information loaded into Denticon System



#### Clinical Flow cont.

- TUSDM provides screenings, education and prevention including fluoride varnish
- Initial education and TUSDM piece serves as intro to the
- Screening serves to prioritize children for clinical services
   High priority children referred to local private/community practices
- Upon completion of educational piece OHIP provides dental services to complete the circle of care and the elimination of disease







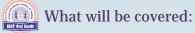
#### **Results**

- 10,277 total population of children in active child care programs in Hampden County
- 4,094 preschool-aged children being served by preschool centers and family-based care providers who have received oral health education training through the BEST program
- 1,630 preschool-aged children enrolled in the BEST program for on-site comprehensive dental services
- 1,549 preschool children who have received comprehensive dental services to date (95%)
- 2,903 dental procedures provided
- 2,993 total preventive services in 2007

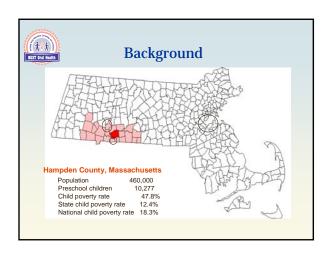


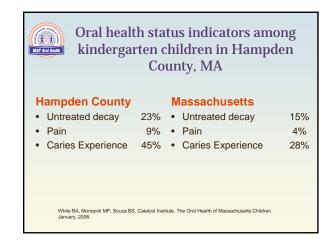






- · Oral Health problems in Hampden County, Massachusetts
- Evaluation Framework
- · Preliminary results



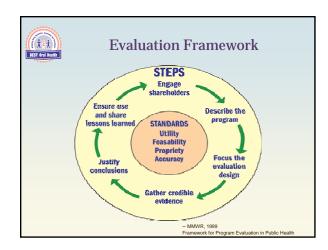




#### **BEST Oral Health Program**

#### **Components of the Program**

- Oral Health Education
- · OPENWIDE Training
- Prevention Services
  - Screening
  - Fluoride
  - Sealants
- Comprehensive Dental Care





#### **Evaluation of the BEST Program**

- Step 1: Engage Stakeholders
- Step 2: Describe the Program
- Step 3: Focus the Evaluation Design
- Step 4: Gather Credible Evidence
- Step 5: Justify Conclusion
- Step 6: Ensure Use and Share Lessons
   Learned









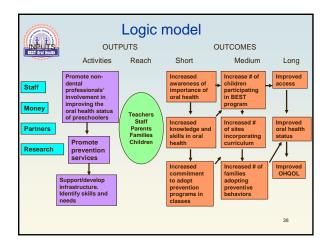






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#### **Step 3:** Focus the Evaluation Design

#### **Process Evaluation** Questions

- How many parents signed their child up for the program?
- How many preschool workers have been recruited and trained using OpenWide curriculum?
- How many teachers incorporated the supporting curriculum into their classes?
- Is the program reaching the target population?
  What is the level of satisfaction among those using the program?

#### **Outcome Evaluation Questions**

- · Did the BEST program improve:
  - Oral health knowledge among preschool staff and parents?
  - The oral health status of preschool children in Hampden County?
  - Oral health related quality of life among those receiving comprehensive dental care?



#### Did the BEST program improve: oral health knowledge among preschool staff?

#### **OPENWIDE Training**

- Two-hour training
- Teaches non-dental providers:
  - Recognize and understand implications of oral diseases
  - Recognize and address risk factors
  - Provide anticipatory guidance and prevention intervention
  - · Make appropriate referrals
- Study Design
  - · Single group pre test/post test



#### Did the BEST program improve: oral health status of preschool children?

Oral Health status indicators:

- Untreated decay
- Caries experience
- Pain
- **Treatment urgency:** 
  - No obvious problems
  - Some treatment needed
  - Extensive treatment needed
  - · Urgent treatment



#### Did the BEST program improve: oral health related quality or life among preschool children?

- Pediatric Oral Quality of Life Instrument (POHQOL)
  - · Pre-school version
  - · 13-items
  - · Parents rate child's daily functioning thought to be affected by oral health
  - - · Physical functioning
    - · Social functioning
    - · Psychological functioning
    - · Impairment



#### **POHQOL Questions**

During the past three months...

How often?

- Never
- Once in a while Some of the time
- All of the time
- How bothered was your child?
  - Didn't happen
  - Never bothered
  - Bothered a little bit Somewhat bothered
  - · Very bothered
- 1. In general, how would you describe the health of your child's teeth and mouth? (OH-1) Excellent, Very good, Good, Fair, Poor

2. Compared to one year ago, how would you rate the health of your child's teeth and mouth?

Much better, Somewhat better, About the same, Somewhat worse, Much worse



#### **POHQOL Scoring**

- 5 Outcome measures
  - · Total impact score
    - Product of 'frequency' X 'bothered'
    - Possible range from 0 to 260 (4\*5\*13)
  - · 4 domain scores
    - · Physical, social, psychological, impairment
- · We also treated perceived oral health (OH-1) as an outcome
- · Higher score = worse quality of life



#### **Step 3**: Focus the Evaluation Design

- Study Design
  - · Quality of life
    - · Quasi-experimental research design
    - · Children receiving comprehensive care versus children receiving preventive care only



#### **Evaluation of the BEST Program**

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## **Step 4**: Gather Credible Evidence

**Data Sources** 

		Knowledge/ Awareness	Knowledge Retention	Satisfaction	Systems	QOL	Oral Health Status
Survey A	OPENWIDE Pretest and Posttest	X					
Survey B	OPENWIDE 6-Month Follow-up	X	X				
Survey C	Clinical Data Collection Form						X
Survey D	Pediatric Oral Quality of Life Instrument					X	
Survey E	Program Implementation				X		
Survey F	Quarterly Report			X	X		
Survey G	OPENWIDE Evaluation						
Survey H	Monthly Report				X		
Survey I	Site Evaluation			X	X		
Survey J	Trainer Evaluation			X			



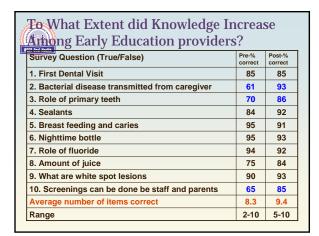
#### **Evaluation of the BEST Program**

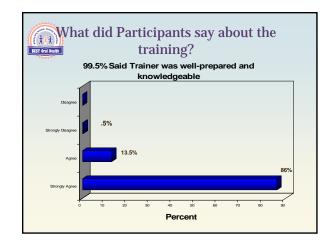
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How many Early Education providers were trained using OPENWIDE?

- 473 Early Education and Care providers completed pre/post tests
  - 42 trainings
  - Delivered by one trainer











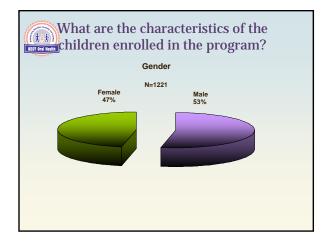
## What did Participants say about the training?

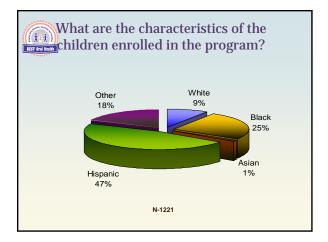
- "The class was very good. I'm very encouraged to start brushing and using the OPENWIDE health training to teach parents and children the importance of oral health."
- "I was very impressed with the presentation and learned a lot"
- "More information on how to actually implement 'the logistics' we have one sink for 54 children-how can we run that smoothly?"

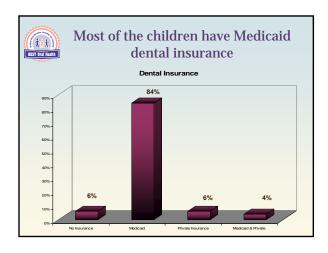


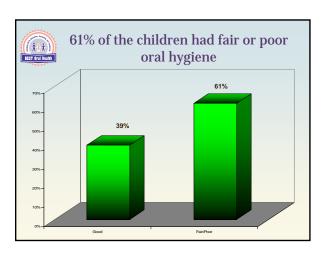
#### **Preliminary Results**

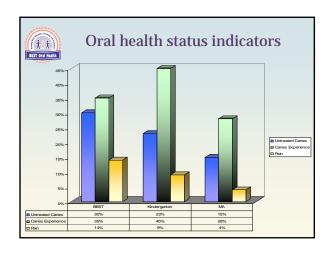
- Oral Health Education
- · Oral Health Status of children
- Oral Health Related Quality of Life



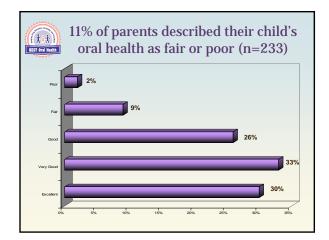


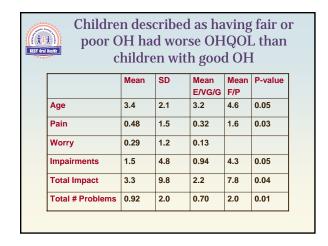


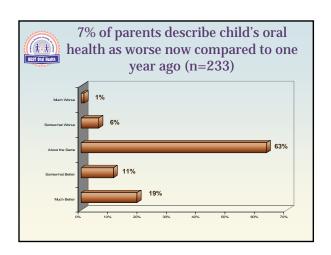
















#### Untreated caries and OHQOL

Untreated Caries	Yes	No	P-Value
Mean Number Problems	1.2	.76	0.2
Mean Total Impact	4.3	2.3	0.3



## Treatment urgency and OHQOL

Treatment Urgency	Yes	No	P-Value
Mean Number Problems	2.0	.80	0.1
Mean Total Impact	5.6	2.9	0.3



#### **Evaluation of the BEST Program**

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#### Step 6: Ensure Use and Share Lessons Learned

- The BEST Program is on target to meet its process and outcome goals and objectives.
- Program serves a diverse mix of children
  - Infants, toddlers, preschool-age
  - Almost half are Hispanic
- On site dental services have been provided to almost 95% of enrolled children
- Children were referred to mobile dental clinics or community providers for more extensive services



#### Step 6: Ensure Use and Share Lessons Learned

- Implementation Successes and Challenges
   Sites report significant progress in implementing program
- Staff discuss three types of implementation successes:
  - On site preventive dental services for children
  - · Expanded oral health education for staff and children
- Partnership building
- Challenges
  - · Difficulty engaging parents



#### **Next Steps**

- Continue to report about participants, services, treatment.
- Report data on oral health education for parents and retained (6-month) knowledge for Early Education Centers teachers and staff.
- Report on follow-up OHQOL information
- In-depth interviews with sites to identify promising practices
- Final report will include analysis of all data collected
  - · Highlight implementation lessons
  - · Discuss promising practices
  - Potential for replication



# Acknowledgements

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